



BGIL FILMS & TECHNOLOGIES LIMITED

CHAIRMAN'S SPEECH AT 27th ANNUAL GENERAL MEETING

DEAR SHAREHOLDERS,

A warm welcome to all of you to 27th Annual General Meeting of your Company. On behalf of the Board of Directors, as well as my colleagues at BGFT, it is my privilege to thank each one of you for making it convenient to attend this important meeting and register solidarity with the Company. Your encouragement, support and fair criticism based on data and facts are what give us confidence and motivation to strive for betterment.

ECONOMIC OVERVIEW

The Indian media & entertainment sector is expected to grow at a Compound Annual Growth Rate (CAGR) of 14.3 per cent to touch Rs 2.26 trillion (US\$ 33.7 billion) by 2020, India is one of the highest spending and fastest growing advertising market globally. Television segment, which continues to hold highest share of spending, is expected to grow by 12.3 per cent in 2016 and 12.5 per cent in 2017, led by increased spending by packaged consumer goods brands and e-commerce companies.

Government Initiatives

The Government is planning to set up a National Centre of Excellence for media, which will provide training to the industry professionals, and has also decided to fund movies, including Hollywood and regional films, for participating in foreign film festivals. Recently, the Indian and Canadian governments have signed an audio-visual co-production deal that would help producers from both countries to explore their technical, creative, artistic, financial and marketing resources for co-productions and, subsequently, lead to exchange of culture and art amongst them.

PERFORMANCE REVIEW

The company has in past produced serials and miscellaneous program(s) for DD and Zee TV including well known serials like Papa, Uljhan etc; now BGIL Films plans to re-enter by launching new series on various TV channels; Some of the projects in the pipeline are Tiger series a documentary, Maalkin (A serial for DD under production), Bhajan competition, Corporate game show. BGIL Films have produced five films till date namely 'Curfew' 'The Saint who thought otherwise' 'Yeh Sunday Kyu Aata Hai', 'With Luv Tumhaara', and 'Zabardast', besides these there are also other films which are on floor, the title(s) of which has been registered in the Company's favor by the Title Registration Committee namely, BY GOD ITS FUNNY, THANK GOD ITS FRIDAY, YOU ARE SPECIAL DADDY, BETTER HALF MIX-VEG (HINDI/ENGLISH). During the year few projects could not take place after achieving a level of conceiving. The Company has successfully launched a portal namely "today Bollywood.com", it has got an appreciable presence in digital world covering latest gossips, fashion trends, trailers, movie reviews & everything related to B-town served spicy hot. Information technology (IT) and information technology enabled services (ITeS) industry has been one of the key driving forces fuelling India's economic growth, BGFT team has entered into a robust business model of 'Integrated Media Plan' for large business houses/ corporate who spend a lot of their promotional budget on various medium of advertising etc to enhance their market presence and brand-equity building. The management of BGFT feels that this business model is futuristic AND ROBUST business model which will bring the company back to the track and boost the company's overall performance in coming year(s).

We envision India playing a major role in the way the entertainment industry, around the world, evolves. Multiple macro factors are driving this growth - stronger internet access, rapid digitisation and increasing globalisation of audience preference. Technological advancements in the field of entertainment consumption have bolstered the industry further. We realise that the world around us is changing faster than we can imagine. It is visible in the way we are communicating as a society, or doing business. Not surprisingly, it is also visible in the way we are consuming entertainment. Not only is the world of entertainment transforming, it is getting increasingly democratised with user generated content competing with professionally created content. The internet is now a mainstream media for entertainment and geographical boundaries are all but demolished.

FINANCIAL PERFORMANCE OF THE COMPANY

Your Company's financial performance for the year under review has already been circulated to you. I shall take the same as read. As you would have seen during the year your Company has achieved a Profit before Depreciation, interest and tax of Rs. 8,902,866 and a profit after tax is Rs. 313,051. The Profit before Tax (PBT) of the Company was Rs.599,039 as compared to Rs. 700,464 in the previous year.

CORPORATE GOVERNANCE

Corporate Governance policy of our company is based on best practices in the area to ensure transparency, accountability and compliance of all statutory and regulatory requirements and adhering the clause 49 of listing Agreement and best level of business ethics.

ACKNOWLEDGEMENTS

All these achievements would not have been possible without the support of all the stakeholders and various Government agencies, our suppliers and contractors, customers and above all the shareholders. We cherish your trust. I, on behalf of the Board of Directors and the entire leadership team, thank you for this love and support, and assure you a great future ahead.

Rakesh Bhatia

Chairman

Date: 15th November, 2016

Place: New Delhi

Note: This does not purport to be a record of the proceedings of the 27th Annual General Meeting of the Company.